

Aurora Lakeland Medical Center
W3985 County Road NN
Elkhorn, WI 53121
(414) 741-2000

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Walworth
Analysis Area: Southeastern (2A)
Volume Group: 5

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 5		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	83.1%	57.4%	1.45	66.8%	1.24	51.9%	1.60	82.7%	1.00
Obstetrics	21.5%	39.6%	0.54	41.0%	0.52	28.1%	0.76	21.3%	1.01
Pediatrics	. %	48.0%	.	19.8%	.	20.9%	.	. %	.
Total hospital	66.3%	55.9%	1.19	61.3%	1.08	48.2%	1.38	65.9%	1.01
Average Census (Patients)									
Adult medical-surgical	33.2	30.4	1.09	37.0	0.90	28.2	1.18	33.1	1.00
Obstetrics	2.6	3.9	0.67	5.5	0.47	3.5	0.74	2.6	1.01
Pediatrics	0.0	1.8	0.00	0.8	0.00	0.5	0.00	0.0	.
Total hospital	43.1	55.4	0.78	68.6	0.63	41.9	1.03	42.8	1.01
Average Length of Stay (Days)									
Adult medical-surgical	3.7	3.9	0.94	4.0	0.93	3.7	0.99	3.7	0.99
Obstetrics	1.6	2.4	0.65	2.5	0.63	2.3	0.68	1.5	1.00
Pediatrics	.	2.4	.	1.8	.	2.3	.	.	.
Total hospital	3.0	4.3	0.69	4.4	0.68	3.7	0.81	3.5	0.86
Surgical Operations									
Inpatient	1,241	1,424	0.87	1,736	0.71	1,323	0.94	1,433	0.87
Outpatient	3,352	3,187	1.05	4,499	0.75	2,947	1.14	3,859	0.87
Inpatient as % of all surgeries	27.0%	30.9%	0.87	27.8%	0.97	31.0%	0.87	27.1%	1.00
Outpatient Visits									
Non-emergency visits	41,769	75,046	0.56	98,482	0.42	65,740	0.64	65,572	0.64
Emergency visits	14,580	14,086	1.04	19,089	0.76	16,883	0.86	14,909	0.98
Full-time Equivalents (FTEs)									
Administrators	1.0	14.8	0.07	13.8	0.07	15.3	0.07	1.0	1.00
Nurses, licensed	118.6	160.1	0.74	202.8	0.59	143.8	0.83	112.0	1.06
Ancillary nursing personnel	33.2	54.3	0.61	49.1	0.68	35.6	0.93	29.9	1.11
All other personnel	275.1	384.2	0.72	515.4	0.53	358.4	0.77	251.2	1.10
Total FTEs	427.9	613.5	0.70	781.0	0.55	553.1	0.77	394.1	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.0	14.6	0.07	9.6	0.11	16.0	0.06	1.1	0.90
Nurses, licensed	122.5	157.9	0.78	141.5	0.87	149.8	0.82	128.8	0.95
Ancillary nursing personnel	34.3	53.6	0.64	34.3	1.00	37.1	0.92	34.3	1.00
All other personnel	284.0	378.9	0.75	359.7	0.79	373.4	0.76	288.7	0.98
Total FTEs	441.8	605.0	0.73	545.0	0.81	576.2	0.77	453.0	0.98

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	65	Health maintenance		Beds set up and staffed	1	Bassinets	13
Discharges	4,663	organization (HMO)	Yes	Discharges	15	Total births	627
Inpatient days	15,721	Preferred Provider		Inpatient days	125	Newborn days	1,141
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	40	3,283	12,134	83.1%	33.2	3.7
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	4	0	0	0	. %	0.0	.
Hospice	2	1	22	118	32.3%	0.3	5.4
Acute long term care	2	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	12	607	941	21.5%	2.6	1.6
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	3	0	0	0	. %	0.0	.
Mixed intensive care	1	6	284	1,185	54.1%	3.2	4.2
Step-down (special care)	1	6	452	1,343	61.3%	3.7	3.0
Neonatal intensive/intermediate care	3	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	3	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	1	0	1.0	Radiological services personnel	14	8	17.6
Physicians and dentists	0	0	0.0	Occupational therapists	3	3	4.4
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	64	90	113.3	Physical therapists	3	4	5.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	0	3.0
Licensed practical nurses	3	4	5.3	Recreational therapists	0	2	1.0
Ancillary nursing personnel	15	37	33.2	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	2	3	3.7
Nurse Practitioners	0	0	0.0	All other health professionals	63	31	77.6
Medical records personnel	18	10	25.3	All other personnel	78	55	112.5
Pharmacy personnel	7	2	7.8	-----			
Clinical laboratory personnel	13	6	16.6	TOTAL	287	255	427.9

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$100,553,700	Cash and cash equivalents	\$41,924,214	Current liabilities	\$8,768,274
Less deductions	43,718,388	Net Patient receivables	9,937,905	Long-term debt	2,399,067
Net patient revenue	56,835,312	Other receivables	24,624	Other liabilities	0
Plus other revenue	2,709,906	Land, bldgs and equip: Net	10,514,935	Subtotal	19,124,204
Total revenue	59,545,218	Other assets	778,772		
Less expenses	48,934,198			Unrestricted fund balance	44,056,246
Nonoperating gains/losses	3,620	Total Assets	\$63,180,450	Total liabilities & fund balance	\$63,180,450
Net Income	\$10,614,640			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2A		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$46,603,022]	46.3%	41.7%	1.11	41.8%	1.11	42.6%	1.09	46.9%	0.99
Medical Assistance [\$5,283,351]	5.3%	9.0%	0.58	5.7%	0.93	6.9%	0.76	5.0%	1.06
Commercial [\$39,963,264]	39.7%	43.2%	0.92	48.2%	0.82	44.9%	0.89	39.7%	1.00
All other [\$8,704,063]	8.7%	6.1%	1.42	4.3%	2.00	5.6%	1.55	8.4%	1.03
Deductions as % of Total Gross Patient Revenue									
Medicare [\$31,625,316]	31.5%	23.7%	1.33	25.1%	1.25	25.2%	1.25	26.3%	1.20
Medical Assistance [\$4,468,064]	4.4%	6.0%	0.75	3.6%	1.22	4.7%	0.95	4.2%	1.05
Commercial [\$5,679,864]	5.6%	9.4%	0.60	11.2%	0.51	6.8%	0.83	9.7%	0.58
Charity care [\$1,394,364]	1.4%	1.2%	1.15	0.8%	1.66	1.3%	1.08	1.2%	1.17
All other [\$550,780]	0.5%	1.4%	0.39	0.4%	1.29	0.7%	0.76	0.1%	7.53
Total deductions [\$43,718,388]	43.5%	41.7%	1.04	41.2%	1.06	38.7%	1.12	41.4%	1.05
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	4.6%	5.1%	0.89	3.1%	1.46	4.4%	1.03	4.5%	1.01
Net gains/losses as % of net income	0.0%	5.3%	0.01	-1.6%	-0.02	-1.2%	-0.03	-36.3%	-0.00
Expenses as % of Total Expenses									
Salary/fringe benefit[\$21,677,905]	44.3%	47.8%	0.93	47.5%	0.93	52.1%	0.85	49.6%	0.89
Supplies and services[\$22,711,782]	46.4%	40.5%	1.14	40.3%	1.15	34.6%	1.34	41.3%	1.12
Capital component [\$2,554,511]	5.2%	8.7%	0.60	9.2%	0.57	10.2%	0.51	5.1%	1.03
Bad debt [\$1,990,000]	4.1%	3.0%	1.36	3.0%	1.35	3.1%	1.31	4.0%	1.01
Fiscal Statistics									
Operating margin	17.8%	6.1%	2.95	11.4%	1.57	6.4%	2.80	26.1%	0.68
Total hospital profit margin	17.8%	6.4%	2.80	11.2%	1.59	6.3%	2.84	20.6%	0.87
Return on equity	24.1%	10.0%	2.41	15.1%	1.59	10.0%	2.41	31.7%	0.76
Current ratio	6.0	2.5	2.35	2.4	2.49	2.3	2.60	5.5	1.08
Days in net patient accounts receivable	63.8	57.8	1.10	62.4	1.02	60.2	1.06	.	.
Average payment period	67.3	52.6	1.28	64.0	1.05	62.1	1.08	63.8	1.05
Equity financing	69.7%	56.2%	1.24	58.1%	1.20	51.1%	1.36	68.2%	1.02
Long-term debt to equity ratio	0.1	0.5	0.11	0.4	0.14	0.6	0.10	0.1	0.75
Times interest earned	20.6	5.0	4.11	10.0	2.07	4.4	4.73	77.4	0.27
Total asset turnover	0.9	0.9	1.07	0.8	1.20	0.8	1.16	1.1	0.84
Average age of plant: years	6.6	9.5	0.69	9.0	0.73	8.0	0.82	5.2	1.26
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	19.3%	.
Output gross rev (% of total gross pt. rev)	51.9%	44.1%	1.18	50.4%	1.03	54.1%	0.96	50.9%	1.02
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,928	\$7,870	0.63	\$6,978	0.71	\$6,036	0.82	\$5,607	0.88
Inpatient net revenue per day	\$1,535	\$1,834	0.84	\$1,532	1.00	\$1,554	0.99	\$1,626	0.94
Outpatient net rev per visit	\$546	\$343	1.59	\$365	1.49	\$385	1.42	\$336	1.62